

# Ransburg IntelliFlow RF2 Automatic

New Product Webinar  
November 30<sup>th</sup>, 2021



# IntelliFlow RF2 Automatic





# Carlisle Fluid Technologies Next-gen 2K Family: IntelliFlow

The new IntelliFlow product family represents best-in-class 2K performance and connectivity

## Next-gen performance:

- Large, intuitive, full-color touchscreens
- Seamless communication and integration
- Dynamic mixing reduces coating and solvent waste
- Modular, scalable architecture

**Launching complete line through 2021-2022**



# Ransburg Electronic 2K Offerings

## Entry-level Manual



### IntelliFlow RM2:

- Entry-level manual spray
- 2 hand guns
- 7 colors, 1 catalyst
- Moving up from hot-potting
- Touch up or full production
- Distributed product

## Flexible Manual or Auto



### IntelliFlow RF2:

- Flexible Manual or Automatic Spray
- Hand guns, reciprocators, or robots
- 30 colors, 6 catalysts
- 1K, 2K, or 3K
- Up to 4 fluid panels
- Seamless communication and integration
- Distributed or custom configured product

## Premium Manual or Auto



### Ransburg RCS2

- Premium Automatic or Manual spray
- Robots or premium manual applicators
- 10 colors, 1 catalyst
- Rapid triggering and responsiveness
- Custom configured product

# Intuitive Controls

## Large, full color touchscreens

- 10" or 15" screen depending on model
- Scratch-resistant and resists all major solvents

## Easy to learn and use

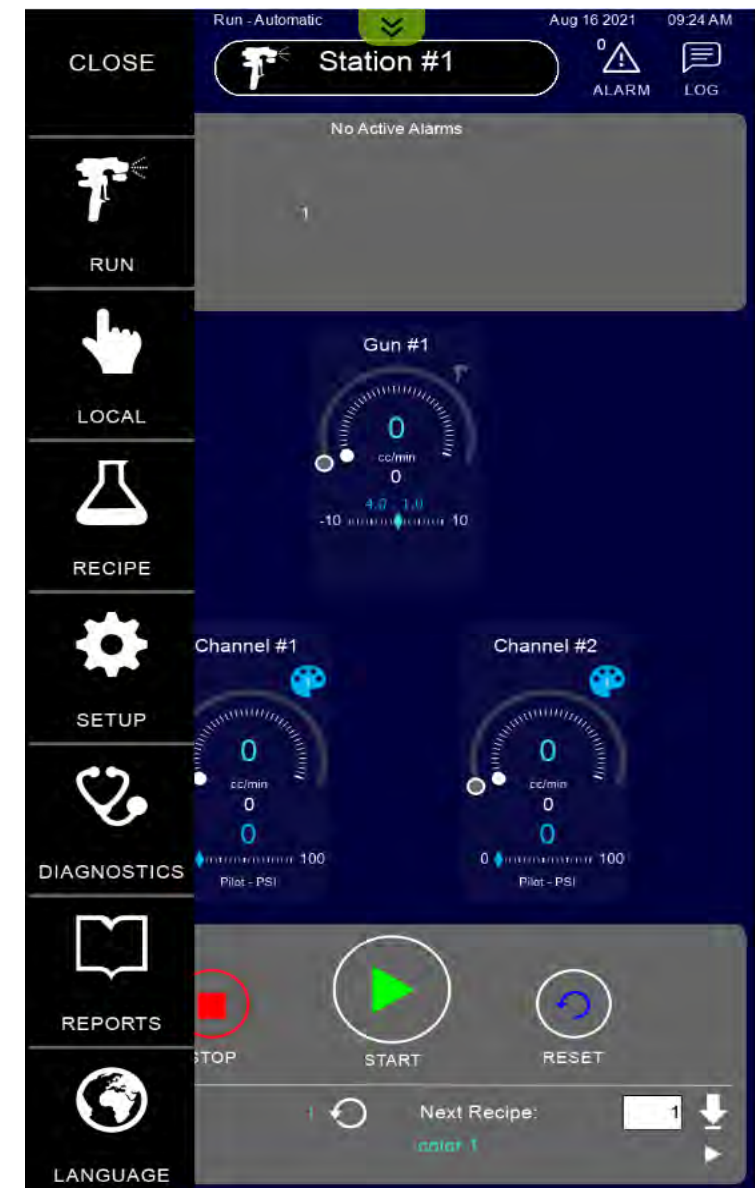
- App-like interfaces will feel natural to both new and experienced operators
- Both visual and numeric readouts to quickly visualize equipment status
- Simplified primary operation screens in front of full-functionality configuration and diagnostic screens

## Automate common processes and avoid costly mistakes

- Common operations like color changes, flushes, and flow adjustments can be done in 3 presses or less using customizable recipes
- Multi-level password protection to avoid accidental or unwanted process adjustments

## Visible alarms tell you what's wrong and how to fix it

- Visual and audible alarms with on-screen notifications
- Alarm pop-ups tell you what's wrong, and give step-by-step instructions to correct



# Seamless Connectivity

## All IntelliFlow units come standard with Ethernet I/P connectivity

- Profinet, EtherCat, Device Net, CC Link and more also available

## Export process data in real-time or batches

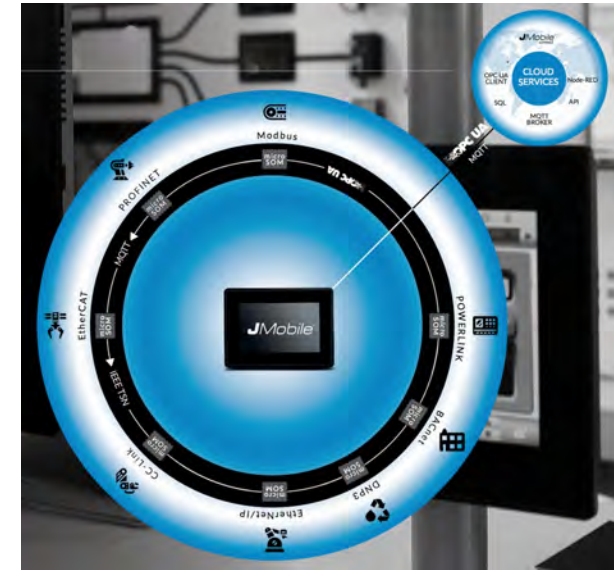
- Track material and solvent usage, VOC's, ratio and flowrate actuals

## Send/receive data and control from central PLC or SCADA system

- Open PLC architecture can be quickly configured for retrofits or new installs
- Send color change, ratio, and flowrate commands to the unit
- Easily monitor equipment as a part of your whole process

## Remote monitoring capability for real-time diagnostics

- If enabled, Carlisle Fluid Technologies or your authorized distributor can remotely login to your equipment for troubleshooting and support
- Don't wait for a service tech to arrive, get it fixed right away





# Best-In-Class Fluid Performance

## Dynamic mixing reduces waste and maintenance time

- Continuous ratio and flow control eliminates need for Integrator
- Saves coating and solvent waste on every flush
- Simple mix blocks flush well and are easy to maintain

## Fluid solutions to meet any process requirement

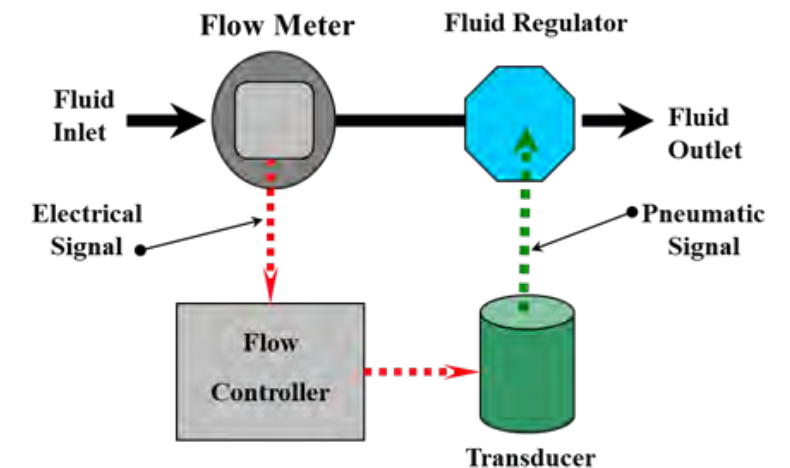
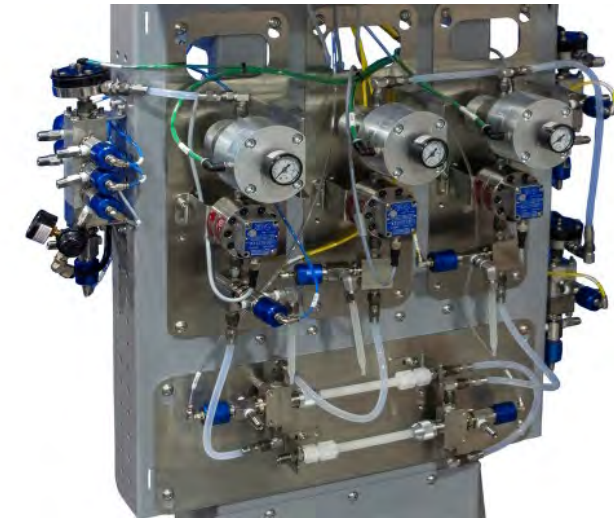
- Solvent or waterborne, electrostatic or non-electrostatic
- Wide range of flow control devices available to match your process and budget
- 1K, 2K, or 3K flow and/or ratio control

## New standard flowmeters increase ratio and flow control accuracy

- Higher resolution for faster response rates and increased control
- Abrasion resistant internals, with option for acid-catalysts
- Coriolis meters also available for highly abrasive or sensitive materials

## High-speed processors increase responsiveness and reduce lag

- Improved fluid components combined with faster controllers provides precise process control, even rapid triggering, low flowrates, and high ratio operation.



# ***Modular, Scalable, Easy to Order***

## **Start small, expand later**

- Accessories and add-on kits available to expand the capabilities of your system after first installation
- Go from 1K to 2K, or 2K to 3K
- Convert from manual to automatic spray
- Swap to different fluid components as your process evolves

## **One control architecture for the whole product range**

- Easily install and use multiple different IntelliFlow products throughout your process

## **Order turn-key configurations or custom-engineered solutions**

- Single part number configurations, with shorter lead times and very competitive pricing, designed to meet the most common process needs
- Or work with us to select a custom configuration





## *IntelliFlow RF2 Automatic: Maximize process savings with an incredibly intuitive, reliable, and flexible plural-component system*

- **Intuitive, seamless operation by an operator, central PLC, or SCADA**
  - **15" full-color touchscreen** controls all process functionality
  - **Open communication:** Ethernet, Profinet, Device Net, CC Link, Wi-Fi, and more
  - Fluid panel can be located in-booth, and remote operator panel allows in-booth control
- **Reliable, flexible fluid panel meets all major process needs**
  - **Closed-loop ratio and flow control** for almost any solvent or waterborne, electrostatic or non-electrostatic coating
  - **Up to 30 colors and 6 hardeners** with programmable changes, flushes, and recipes
  - **Low and high pressure configurations**, with wide viscosity and flow rate ranges
  - Gear, Coriolis, and piston flow meters available to meet your specific coating needs
  - Full 3K capability
- **Increase efficiency and reduce coating and solvent waste**
  - **On-demand metering and mixing** with 1% flow and ratio accuracy drives significant reductions in coating waste. No integrator means less waste.
  - **Optional remote monitoring and troubleshooting** reduces risk of unexpected downtime
  - **Track and export process data** such as paint and solvent usage, spray time, ratio and flowrates, alarms and faults



# IntelliFlow RF2 Auto Common Applications

The RF2 is designed to be a jack-of-all-trades proportioner, with the ability to handle almost any flow control application

- Configurations:

- 1K Flow Control
- 2K Flow + Ratio Control
- 3K Flow + Ratio Control

- Coatings:

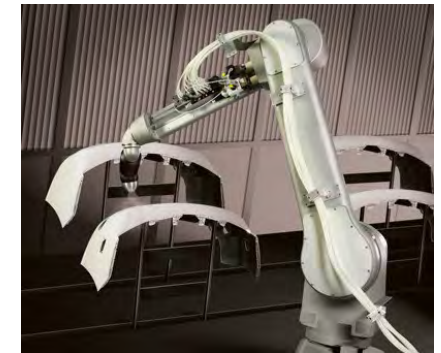
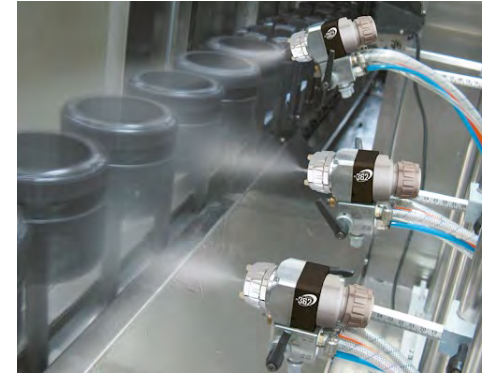
- Solventborne
- Waterborne
- Electrostatic
- Epoxy
- Isocyanate
- Acid-catalyst (coming 2022)

- Applicators:

- AG360
- Ransflex
- Evolver
- TurboDisk
- RMA

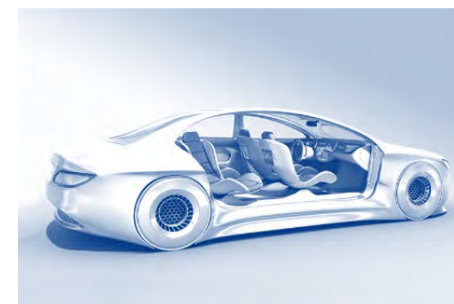
- Mounting:

- Static
- Reciprocator
- Robot



## IntelliFlow RF2 Auto Equipment Specifications:

Next-gen RF2 Automatic Specifications	
Ratio Range	1:1 to 50:1
Ratio Tolerance	±1%
Viscosity Range of Fluid	10-3000 cps
Max Number of Resin	30
Max Number of Catalyst/Hardener	6
Low Pressure System	300 psi
High Pressure System	3000 psi
Resin Flow Rate	15-3500 cc/min
Catalyst/Hardener Flow Rate	15-3500 cc/min (10 cc/min minimum possible for some applications)
Total Flow rate range	30 - 7000 cc/min
Flow Tolerance	±1%
Trigger response rate	150 ms
Wetted Parts	Stainless steel, PTFE, Perfluoro elastomer, UHMW, Polyethylene
Optimal Working Air Pressure	75-105psi
Operating Temperature	0-50°C
Acid catalyst compatible option	Yes
Isocyanate catalyst compatible option	Yes
Flowmeters	Gear, Fiberoptic, Piston, Coriolis
Communication Protocol	Ethernet, Discrete, Profinet, Device net, CC Link, Wi-Fi
No. of Recipes/Jobs	99+
No. of guns per fluid panel	2





## ***Easy to buy, Easy to Sell: 10 standard turn-key configurations***

- You can now quote a single part number that covers all the needs of most 1K and 2K flow control processes
- Benefits of new packages:
  - Better pricing: Lower price than ordering custom system
  - Better lead times: 2-4 weeks
  - Easy for you and the end-user: Select and quote an RF2 in 2 minutes
  - Kits and accessories (like color stacks) can still be added to tailor system to customer's needs
- Fully custom systems are still available if a standard package doesn't meet your needs

# RF2 Turn-key standard packages cover the most common 1K and 2K applications: Competitive pricing and lead times as low as 2 weeks

## How to select your configuration:

1. Select 1K or 2K
2. Select low or high pressure
3. Select number of colors and catalysts (If desired combination is not listed, select 1 color 1 catalyst configuration and add color stacks separately)
4. Select material compatibility

### 2K Low Pressure (300 psi)

Number of Colors	Number of Catalysts	Standard Materials Part Number	Isocyanate Materials Part Number	2021-2022 List Price
1*	1*	RF2-LA2-01-01-S	RF2-LA2-01-01-C	\$ 49,000
4	1	RF2-LA2-04-01-S	RF2-LA2-04-01-C	\$ 52,330
7	2	RF2-LA2-07-02-S	RF2-LA2-07-02-C	\$ 55,950
12	4	RF2-LA2-12-04-S	RF2-LA2-12-04-C	\$ 59,100

### 2K High Pressure (3,000 psi)

Number of Colors	Number of Catalysts	RF2 Part Number	2021-2022 List Price
1*	1*	RF2-HA2-01-01-S	\$ 50,000

### 1K, 2 Channels, Low Pressure (300 psi)

Number of Colors	Number of Catalysts	RF2 Part Number	2021-2022 List Price
1*	1*	RF2-LA1-01-01-S	\$ 44,500

\* Order color and catalyst stacks separately

\*\* Low pressure systems only

#### All packages include:

- Inlet pressure regulators\*\*
- Gear flowmeters
- MVR flow control
- Solvent air/chop\*\*
- Flushable dynamic mix block
- Wall mounting

# ***What's included in the RF2 turn-key packages***

What's Included:	
Controller	Gear flowmeters
Fluid Panel	MVR: #3 on color, #2 on catalyst
Color CCV stack (if more than 1 color)	Flushable mix block (if 2K)
Color air/solvent chop (if more than 1 color)	Wall Mount
Catalyst CCV stack (if more than 1 color)	Solenoids for up to 12 colors, 4 catalysts
HGB inlet pressure regulators	E/P's for 2 channels

What may need to be added:
Floor stand
MVR needles (different sizes)
Remote mounting kits (longer lines, cables, IS barriers)
Connectivity modules (if not using EIP)
Color stacks (if selecting 1-color units)
Remote operator panel



# Major Kits, Accessories

Part Number	Description	\$ (USD) List Price
310-2002	Floor Stand	\$ 2,600.00
HGB-510-R1-CO	HGB Inlet Pressure Regulator	\$ 472.91
CCV-51XX-XXX	Low Pressure Color Change Stack	Varies
240-35XX	High Pressure Color Change Stack	Varies
240-5202	Solvent Flowmeter Kit	\$ 3,543.08
240-5204	In-booth Solvent Flowmeter Kit	\$ 3,850.00
310-8020	In-booth Fluid Panel Kit - 2 Channel Std	\$ 1,400.00
310-8021	In-booth Fluid Panel Kit - 3 Channel Std	\$ 2,100.00
310-8022	In-booth Fluid Panel Kit - 2 Channel Fiberoptic	\$ 1,800.00
310-8023	In-booth Fluid Panel Kit - 3 Channel Fiberoptic	\$ 2,700.00
310-8030	Screen Protector Kit	\$ 77.50
Varies	Communications gateway, RF2	\$ 2,856.00

# *When should you build a custom configuration?*

- Build a custom configuration if you need:
  - Non-gear flowmeters (Coriolis, piston)
  - Fiberoptic flowmeters
  - 3K
  - 4 channels (2 fluid panels)
  - Combination of fluid control devices
- You don't need a custom configuration for:
  - MCV or Piggable color stacks (select 1-color unit and quote stacks separately)
  - Remote mounting (order remote mounting kits)
  - High pressure (HP standard configuration available)
  - 1K (standard configuration available)
  - Isocyanate Catalysts (standard configurations available)
- Contact your Carlisle Fluid Technologies Account Manager to build an appropriate custom configuration

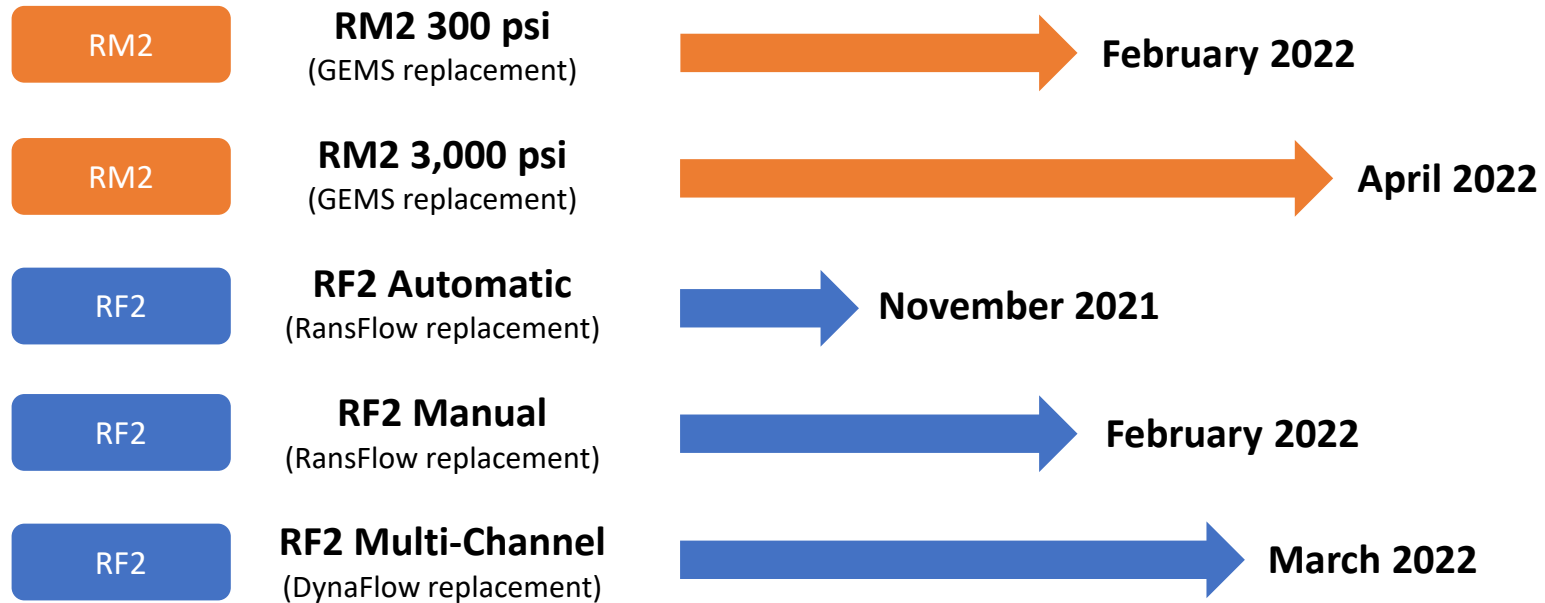


# RF2 Auto vs Manual vs Multi-Channel

	RF2 Auto	RF2 Manual	RF2 Multi-Channel
<b>Process Capability</b>	<b>Automatic Gun Flow Control + Ratio Control</b>	<b>Manual Gun (Demand Mode) Ratio Control</b>	<b>Automatic or Manual</b>
Mixing/Flow Control	1K, 2K, 3K	2K, 3K	1K, 2K, 3K
<b>Number of channels</b>	<b>2 or 4</b>	<b>2 or 4</b>	<b>6 or 8</b>
Number of colors/catalysts/3K	Standard: 12/4/3    Max: 30/6/3	Standard: 12/4/3    Max: 30/6/3	Up to 60/12/6
Ethernet I/P connectivity	Standard	Standard	Standard
In-booth fluid panel	Optional	Optional	Optional
<b>Flow Devices</b>	<b>1K: DR-1    2K: MVR    3K: MVR</b>	<b>Pulse</b>	<b>DR-1, MVR, or Pulse</b>
Flowmeter	Gear, Coriolis, Fiberoptic	Gear, Coriolis, Fiberoptic	Gear, Coriolis, Fiberoptic
Inlet pressure control	Standard	Optional	Optional
<b>Launch date:</b>	<b>November 2021</b>	<b>February 2022</b>	<b>March 2022</b>

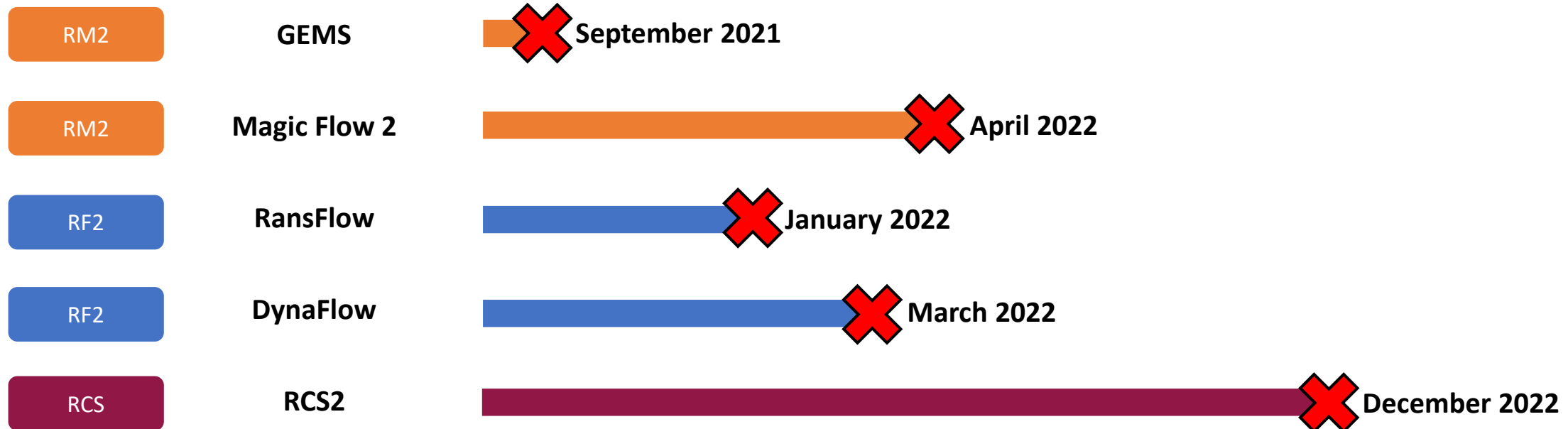


# IntelliFlow Launch Timing



Now taking pre-orders on RF2 and RM2 units, contact your Carlisle Fluid Technologies Account Manager for details

# Legacy 2K Product Obsolescence



- Legacy products will be discontinued once that product can be fully replaced by new IntelliFlow equipment
- Legacy 2K equipment parts will be available for 2-5 years after obsolescence
  - Touchscreen and control board availability dictated by supply chain availability

# Trade-in Trade-up Launch Promotion

- End-users can receive a **\$1,500 discount** when purchasing an RM2, or a **\$3,000 discount** when purchasing an RF2, for trading in a Carlisle Fluid Technologies or competitor's 2K unit
- Program Duration: October 2021 – June 2022
- Applies to both RM2 and RF2, any configuration
- Specifics:
  - Carlisle Fluid Technologies provides discount to Distributor/Integrator
  - Old equipment must be returned to Carlisle Fluid Technologies, or proof of scrapping provided
  - No limit on number of discounts on an order
  - For integrated solutions, customer must replace at minimum: Controller, solenoids, and flowmeters

**Ransburg**  
A CARLISLE BRAND

**TRADE UP**  
SAVE SMART  
OPERATE BETTER

For a limited time\*, get the next generation of high-performance plural component equipment and

**SAVE UP TO \$3,000**  
on RF2

**SAVE UP TO \$1,500**  
on RM2

The new Ransburg IntelliFlow family of reliable plural component systems will bring intuitive operation, seamless connectivity, and significant cost savings to your finishing process. To help you make the jump to next-generation performance, we are offering a limited time trade-in promotion. Just step up soon to either the RF2 or RM2, you'll receive up to a \$3,000 discount with the trade in of your existing plural component equipment, *of any make*.

**Program Duration**  
September 1, 2021 to June 30, 2022

**Eligible Products**

- Ransburg IntelliFlow RF2
- Ransburg IntelliFlow RM2

**\*Offer ends June 30, 2022**

# Marketing and Sales Tools Available

- Product Sell Sheet
- User Manual
- Pricing Configurator
- Website



**Turn-Key Configurations:**

The single part number configurations below include everything necessary to get up and running.

All turn-key configurations include the following:

- 15" full-color touchscreen with EtherNet/IP communication
- Solenoids for up to 12 colors, 4 catalysts
- Inlet pressure regulation
- Solvent and Air Chop valves on color stack (except 1-color configurations)
- Solvent valves on catalyst stack (except 1-catalyst configurations)
- 2 high-resolution gear flowmeters
- 2 closed-loop flow control regulators
- Flushable dynamic mix block
- Wall mounting hardware

**Custom Configurations Also Available:**

For applications requiring 3K, alternative flowmeters, flow control, color stacks, or any other needs, please reach out to Carlisle Fluid Technologies or your local authorized distributor for a quote.

**How to Select Your Turn-Key Configuration:**

- 1 Select 1K or 2K
- 2 Select low or high pressure
- 3 Select the number of colors and catalysts. If your desired number of colors and catalysts is not listed: Order a 1-color, 1-catalyst configuration and order color stacks separately
- 4 Select material compatibility
- 5 Select additional kits and accessories



**2K LOW PRESSURE 300 PSI (20 BAR)**

# OF COLORS	# OF CATALYSTS	STANDARD MATERIALS PART #	ISOCYANATE MATERIALS PART #
1*	1*	RF2-LA2-01-01-S	RF2-LA2-01-01-C
4	1	RF2-LA2-04-01-S	RF2-LA2-04-01-C
7	2	RF2-LA2-07-02-S	RF2-LA2-07-02-C
12	4	RF2-LA2-12-04-S	RF2-LA2-12-04-C

\*Order low pressure color and catalyst stacks separately

**2K HIGH PRESSURE 3,000 PSI (205 BAR)**

# OF COLORS	# OF CATALYSTS	STANDARD MATERIALS PART #	ACID-CATALYST PART #
1*	1*	RF2-HA2-01-01-S	RF2-HA2-01-01-A

\*Order high pressure color and catalyst stacks separately

**1K, 2 CHANNELS, LOW PRESSURE 300 PSI (20 BAR)**

CHANNEL 1 COLORS	CHANNEL 2 COLORS	RF2 PART #
1*	1*	RF2-LA1-01-01-S

\*Order color and catalyst stacks separately



**IntelliFlow RF2 Automatic**

One, Two, and Three-Component  
Metering, Mixing, and Flow Control Proportioner



# The Brands You Trust



*BGK™* products deliver precision-engineered curing capabilities for a full range of coatings including liquid, powder, wax, UV and adhesives.



*Binks®* products boast innovative spray gun and air cap design along with industry leading pumps and controls.



*DeVilbiss®* products include low pressure manual and automatic spray guns and related spraying accessories. *DeVilbiss* products are widely acclaimed for ergonomics and innovative spray gun design.



*Hosco®* products deliver smooth bore, “cavity free” stainless steel fittings and accessories designed for use in paint circulating and application finishing systems.



*ms®* products include powder coating systems and equipment. *ms* is recognized throughout the world for quality, efficiency and durability.



*Ransburg®* manual and automatic electrostatic finishing products offer spray finishing solutions to industrial and automobile manufacturing markets.

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A **CARLISLE** BRAND

**BINKS**  
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**DEVILBISS**  
A **CARLISLE** BRAND

**HOSCO**  
A **CARLISLE** BRAND

**ms**  
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**CARLISLE**  
FLUID TECHNOLOGIES

# Thank you!

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