# **RMA 600 Series** Introduction Presentation

Justin Hooper Global Product Manager – Automatic Atomization

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## **Confidential RMA 600 Series Overview**





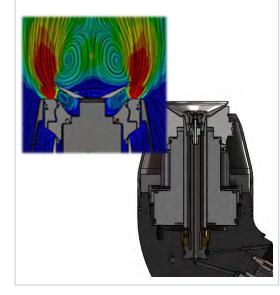
### Value Proposition

- Updated design improves cleanliness of front of applicator
- Better spray pattern control recognized from new design resulting in improved transfer efficiency
- Improved components extend life of applicator

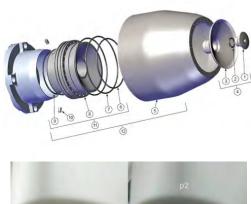
## **Improved Cleanliness With New Designs**



Uncovered cleanliness issues causing material to get sucked behind the bell cup



New shaping air design improved customer cleaning intervals from 2 hours to 4 hours at multiple locations

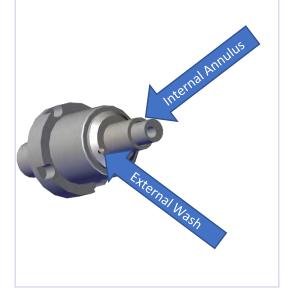




Modified bell cup and splash plate helped to decrease cleaning time of bell cup to 7.5 seconds



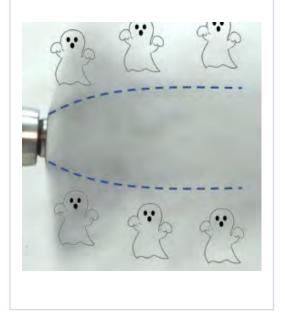
Improved fluid nozzle reduced customer solvent consumption over 70% (internal and cap cleaner flush total)



#### **Improved Ghost Pattern & Pattern Sizes**



#### What is a ghost pattern?



Testing proved acceptable 3.5"-16" range with improved 65mm setup



T.E. improvements of 2-3% compared to 500 series have been realized



End result allows for greater flexibility of one setup and better penetration potential



### **Improved Durability Across Several Areas**



Tubing bundle improved connections – fiber optics and voltage cables easier to remove/new "D" connections on other hoses



Knuckle – simpler design and routing of components



Turbine – graphite bearings significantly improves life. Customers have seen 2x-3x increase in life, less likely to be damaged when robot crashes, rated up to 100,000 rpm







## **Simplified Ordering RMA600 Series**



- **RMA660**
- RMA661 (non-estat)
- RMA670
- RMA680
- Dual Shape Air for all Options
- Tubing Bundle Also Simplified (Page 83 Manual)

	Purge		Shape Air Kit		Bell Cup Size	Bell Cup Type	Splash Plate	Fluid Tip
	Single	Dual	<b>Dual Air</b>	Single Air	and only once	A	B	cc
RMA660-1230ABCC	•		•		30 - 30mm Diameter	1. Titanium Serrated 2. Titanium Serrated DLC Coated 3. Titanium Non-Serrated	1 - S.S. With Titanium	07 - 0.7mm/.028in Opening 09 - 0.9mm/.035in Opening 10 - 1.0mm/.039in Opening
RMA660-2230ABCC		•	•		4. Titanium Non-Serrated DLC Coated		Base	11 - 1.1mm/.045in Opening 13 - 1.3mm/.051in Opening 16 - 1.6mm/.062in Opening
RMA660-1265ABCC	•		٠		65 - 65mm Diameter	1. Titanium Serrated 2. Titanium Serrated DLC Coated 3. Titanium Non-Serrated 4. Titanium Non-Serrated DLC Coated	1 - S.S. With Titanium Base	07 - 0.7mm/.028in Opening 09 - 0.9mm/.035in Opening 10 - 1.0mm/.039in Opening 11 - 1.1mm/.045in Opening 13 - 1.3mm/.051in Opening 16 - 1.6mm/.062in Opening
RMA660-2265ABCC		•	•					
RMA660-1281ABCC	•		٠		81 - 91mm Diameter	1. Titanium Serrated 2. Titanium Serrated DLC Coated 3. Titanium Non-Serrated	1 - S.S. With Titanium Base	07 - 0.7mm/.028in Openin 09 - 0.9mm/.035in Openin 10 - 1.0mm/.039in Openin 11 - 1.1mm/.045in Openin 13 - 1.3mm/.051in Openin 16 - 1.6mm/.062in Openin
RMA660-2281ABCC			•			4. Titanium Non-Serrated DLC Coated		

#### **Tool Kits**

#### **Complete Kit**

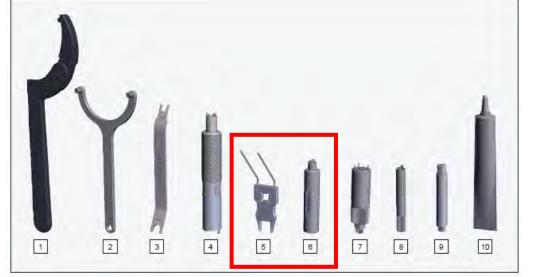
- A13082-01 RMA660 and RMA670
- A13082-02 RMA680

#### **Unique Parts for RMA600 Series**

- A14826-00 BELL CUP ASSEMBLY TOOL
- A14828-00 THREADED SPLASH PLATE TOOL

#### **Highly Recommended Part**

A14208-00 65mm Bell Cup Removal Tool







### **End Of Life Schedule**

#### **RMA 303 Series**

- Top Assemblies December 31<sup>st</sup>, 2022
- Spare Parts December 31<sup>st</sup>, 2024

#### **RMA 500 Series**

- Top Assemblies April 30<sup>th</sup>, 2024
- Spare Parts December 31<sup>st</sup>, 2028

#### **Unique Wear Parts**

- Shaping Air
- Fluid Nozzles
- Bell Cups/Splash Plates





## **Upgrade Kits**

- U660 and U670 for RMA 660 and RMA 670
- Top Assembly Discount Structure

   Prices are in the April, 2022 Price Sheet
   Range From \$14,000 to \$15,500
- U6X0-CCCCTTM
  - $_{\odot}\,\text{CCCC}$  Bell Cup Type
    - 6500 65mm Titanium Serrated
    - 6501 65mm DLC Coated Titanium Serrated
    - 6502 65mm Titanium Non-Serrated
    - 6503 65mm DLC Coated Titanium Non- Serrated
  - $\circ$  TT Fluid Tip Size
    - 07-16
    - .7 mm to 1.6 mm
  - M Purge Type
    - 1 Single Purge
    - 2 Dual Purge



#### 2. Replacement of Upgraded Components



#### Components included in U660 upgrade kit:

- 1. Shaping Air Kit (A14492-01)
  - A. Turbine Retaining Ring and O-Ring (A12066-01 and 79001-43)
  - B. Lower Shape Air Ring Assembly (A14656-01)
  - C. Shaping Air Shroud (A14493-01)
- 2. Bell Cup Assembly (A14665-XX)
- 3. Fluid Tip and O-Ring (A14467-XX and 79001-44)
- 4. Dual Purge Cup Wash Tubing Assembly (A14705-00, included with U660-XXXXXX2 kit)
- 5. Single Purge Cup Wash Tubing Assembly (A14704-00, included with U660-XXXXXX1 kit)
- 6. Port Plug (A14690-00, quantity dependent on order configuration)

### **Upgrade to 600 Series**



- 560-660 and 570-670 base parts equivalent
- Recommended settings are provided for customers



DUAL SHAPE AIR PATTERN SIZE									
Turbine Speed (krpm)	Inner Shape Air (SLPM)	Outer Shape Air (SLPM)	Fluid Flow (cc/min)	Pattern Size (mm/inches)					
60	550	0	100	75/3					
50	550	0	100	114/4.5					
60	500	150	100	89/3.5					
50	500	150	100	121/4.75					
60	75	500	200	203/8					
50	75	500	200	248/9.75					
40	0	500	200	254/10					

#### **Placemats For Customers**





## **Opportunities**



- Upgrade 500 Series Customers with upgrade kits
- Inform 300 Series Customers on end of life
- Work with Systems team for pricing and lead times
- Applicator and Upgrade Manuals will be added to the website this month

   <u>https://carlisleft.com/en/product/rma-600-series-rotary-atomizers/</u>
   Individual RMA 600 Series Literature Available Now
- Target e-stat and non-estat air spray robotic applicators
- Set up lab testing with your Carlisle Fluid Technology sales team













## Thank you

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